



NATIONAL OPEN UNIVERSITY OF NIGERIA

University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja

*Dept. of Agricultural Economics and Extension, Faculty of Agricultural Sciences,*

**2025\_2 EXAMINATIONS**

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**COURSE CODE:** HCM 433

**COURSE TITLE:** MANAGEMENT AND ORGANIZATIONAL BEHAVIOUR

**COURSE UNIT:** 2

**TIME ALLOWED:** 2 ½ HOURS

**INSTRUCTIONS:** ANSWER QUESTION 1 AND ANY 2

### **QUESTION ONE**

- a. Explain these perspectives of management
  - i. People
  - ii. A discipline
  - iii. As a process (11 marks)
- b.
  - i. Briefly define leadership and power
  - ii. Enumerate the seven bases of power (8 marks)
- c.
  - i. Discuss four principal barriers to communication in an organization (5 marks)
- d. Explain three different ways in which culture interacts with business (6marks)

### **QUESTION TWO**

- a. Discuss Maslow's hierarchy of needs (6 marks)
- b. State and discuss three advantages and five disadvantages of job enrichment (6 marks)
- c.

- i. According to Child, (1988) suggests six major dimensions as components of an organization structure, discuss them
- ii. Explain the function of cohesiveness (8 marks)

### **QUESTION THREE**

- a. Explain the socialization of new employees in an organization (5 marks)
- b. Describe five recognized sources of conflicts in an organizations (10 marks)
- c. What do you understand by the term masculinity interrelated sub-systems (5 marks)

### **QUESTION FOUR**

- a. Enumerate the importance of five occupational prestige (5 marks)
- b. Discuss the directing function as a management tool (9 marks)
- c. Explain power blues, board of director and the employee (6 marks)