



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja
Dept. of Agricultural Economics and Extension, Faculty of Agricultural Sciences,
2025_1 EXAMINATION...

Course Code: **HCM 343**

Course Title: **Procurement and Supply Management**

Credit Unit: **2 Units**

Time Allowed: **2hours**

INSTRUCTIONS:

i). Answer three (3) questions

ii). Question one(1) is compulsory (30marks)

iii). Answer any other two (2) questions (20 marks each)

- 1a). Highlight any nine (9) factors considered in buying capital equipment (9marks)
- 1b). Outline any six (6) cautions that should be taken while purchasing used equipment (9marks)
- 1c). Identify any four (4) prerequisites for competitive bidding (8marks)
- 1d). State any four (4) functions of the purchasing department (4marks)
- 2a). Enumerate any six (6) attributes of a good supplier (6marks)
- 2b). State any four (4) reasons for purchasing international goods and services (8marks)
- 2c). Enumerate any four (4) factors that affect organization structure decision (6marks)
- 3a). List and discuss the four (4) types of tender (8marks)
- 3b). Highlight any four (4) alternatives to negotiation (8marks)
- 3c). State any four roles of pricing in purchasing (6marks)
- 4a). State any three (3) advantages of leasing (6marks)
- 4b). Outline any three (3) disadvantages of centralized purchasing (6marks)
- 4c). Enumerate four (4) circumstances that would warrant permitting a waiver (8marks)