



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**91, CADASTRAL ZONE, UNIVERSITY VILLAGE, JABI, ABUJA**  
**FACULTY OF MANAGEMENT SCIENCES**  
**2025\_1 EXAMINATION...**

**COURSE CODE: ENT 826** **CREDIT UNIT: 2**

**COURSE TITLE: COOPERATIVE ENTREPRENEURSHIP**

**TIME ALLOWED: 3 HOURS**

**INSTRUCTION:**

- 1. Indicate your matriculation number clearly**
- 2. Answer question one (1) & attempt any other two (2) questions**
- 3. Question one (1) is compulsory and carries 30 marks. While any other two (2) answers attract 20 marks each. With total of 70 marks**
- 4. Present all your points in coherent and orderly manner**

**Question 1:** The cooperative principles as outlined by the International Cooperative Alliance (ICA), have been asserted to have significantly contributed to the success of the cooperative societies in various countries of the world. What are the relevance and application of the following principles?

- a. Voluntary and Open Membership:
- b. Member Economic Participation:
- c. Cooperation among Cooperatives:

**(30 Marks)**

**Question 2:** Extensively discuss with examples the following classification of Entrepreneurs on the basis of economic development according to Clarence Danhof.

- a. Innovative Entrepreneurs
- b. Adoptive or Imitative Entrepreneur
- c. Fabian Entrepreneur
- d. Drone Entrepreneur

**(20 Marks)**

**Question 3:** The establishment of cooperative enterprises as self-help and mutually beneficial enterprises are premised on eight core objectives. Briefly discuss each of these objectives.

**(20 Marks)**

**Question 4:** The success of individuals venturing into entrepreneurial activities is not only premised on the attributes and personality traits, but is largely dependent on the acquisition of relevant skills required to effectively manage their enterprises. Enumerate and discuss these skills required for entrepreneurs to be successful.

**(20 Marks)**