



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**PLOT 91, CADASTRAL ZONE , NNAMDI AZIKIWE EXPRESS WAY, JABI, ABUJA**  
**FACULTY OF MANAGEMENT SCIENCES**  
**2025\_2 EXAMINATIONS.**

---

Programme: Msc

Course Title: Social and Cultural Change Entrepreneurship

Course Code: ENT 822

Credit Unit: 2

Time Allowed: 3 Hours

Instruction: Answer three (3) questions only

**Present all your points in coherent and orderly manner**

- (1a) Briefly provide a conceptual definition of who is a social entrepreneur. (11.7 ,marks)
- (1b) Briefly explain the four (4) elements of social entrepreneur. (11.6, marks)
- (2a) The success of an entrepreneurial venture depends on the entrepreneur. the entrepreneur requires some skills and orientation for success, briefly enumerate eight (8) of this skills. (11.7 ,marks)
- (2b) The need and opportunity analysis typically covers four (4) key topics, discuss these topics. (11.6 marks)
- (3a) Three theories have been advanced in order to put in proper perspective the mechanics of poverty, briefly mention and discuss these theories. (11.7 marks)
- (3b) Several complex factors contributes to the causes of poverty, discuss seven (7) causes of poverty in Nigeria. (11.6 marks)
- (4a) Briefly discuss three theories that are used to explain the choice of urban industrial centers by entrepreneurs for new business formation. (11.7 marks)
- (4b) Discuss the Export Expansion Grant Scheme to include the objectives, eligibility and procedures of the scheme. (11.6 marks)