



NATIONAL OPEN UNIVERSITY OF NIGERIA

Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja

FACULTY OF MANAGEMENT SCIENCES

2025_1 EXAMINATION...

COURSE CODE: ENT 301

CREDIT UNIT: 2

COURSE TITLE: SOCIOLOGY OF ENTREPRENEURSHIP

TIME ALLOWED: 2HOURS 30MINUTES

- Instruction: 1. Attempt question one (1) and any other three (3)**
- 2. Question number one (1) is compulsory and attracts 25marks, while any other two questions attract 15 marks each**
- 3. Present your answers any points in a clearly and orderly manner**

1. As a student of Entrepreneurship studies, list and explain any (5) characteristics of Personality Traits of the Entrepreneur? **[25 Marks]**
2. Opportunistic Entrepreneur is a contemporary view characterized by a higher level of education and training, Elaborate? **[15 Marks]**
3. What do you understand by Opportunity based entrepreneurship theory? **[15 Marks]**
4. Cleanly differentiate between the Authoritative Technique and Authoritarian Technique **[15 Marks]**
5. Write short Note on the following economic entrepreneurship theories
 - 1- Classical Theory
 - 2- Neo-classical Theory
 - 3- Austrian Market process (AMP). **[15 Marks]**