



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja
FACULTY OF MANAGEMENT SCIENCES
2025_2 EXAMINATIONS

Course Code: BUS831

Course Title: ORGANISATIONAL THEORY AND BEHAVIOUR

Credit Unit: 2

Instructions: 1. Indicate your Matriculation Number clearly
2. Attempt Question 1 and any other two (2) questions
3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each
4. Present all your points in coherent and orderly manner

Time Allowed: 2 Hours

- 1a. Explain the concept “Organization” and its features. **(10marks)**
- 1b. Discuss the classical organizational theory and its underlying assumptions. **(10marks)**
- 1c. Mention and explain the factors that influence and determines behavior in organization. **(10Marks)**
- 2a. Define Personality and the ways it can be measured **(10marks)**
- 2b. Explain the following Personality concepts:
- i. Contrast Effect
 - ii. Halo Effect
 - iii. Stereotyping
 - iv. Selective Perception **(2 ½ marks each)**
- 3a. “Explain “motivation” and the assumptions of the Two Factor Theory **(10marks)**
- 3b.** Explain the types and stages of group development **(10marks)**
- 4a. Define Power and the various sources of Power **(10marks)**
- 4b. Show your understanding of the concept “Organizational Culture”, Characteristics and roles in organizations **10Marks**