



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**2025\_1 EXAMINATION...**

**CORSE CODE: BUS810**

**COURSE TITLE: COMPARATIVE MANAGEMENT**

**CREDIT UNITS: 2 UNITS      TIME ALLOWED: 2 HOURS**

**INSTRUCTION: 1. Indicate your Matriculation Number clearly**

**2. Attempt Question 1 and any other two (2) questions of your choice**

**3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20 marks each**

**QUESTIONS 1**

- a. Discuss the Particularistic theory of management **(4 Marks)**
- b. Discuss the SIX different approaches to cross-cultural management research **(12 Marks)**
- c. Explain self-awareness and a number of areas of self-understanding that may be particularly linked to management success **(14Marks)**

**QUESTIONS 2**

- a. Managers of multinational corporations have other constraints imposed on them both by the host and home countries by Hill (2001) lists and discuss the constraints **(6 Marks)**
- b. Write a brief History of Nigeria National Petroleum Corporation (NNPC) outlining the six directorates **(14 Marks)**

**QUESTIONS 3**

- a. There are six basic building blocks that managers can use in constructing an organization which also known as elements of organizing or organizational structure, enumerate them. **(6 Marks)**
- b. Elaborate on the objectives of 1988 reform in civil service, and also highlights on the rules that touches on discipline of the individual civil servants in the performance of their official duties **(14 Marks)**

**QUESTIONS 4**

- a. Discuss the dimensions in cross cultural research and elucidating some of its limitations **(5 Marks)**
- b. Explain what non–profit organization is, and state the differences between profit organization and non-profit organization **(15 Marks)**

## QUESTIONS 5

- a. The following management skills are considered important for a manager/leader or administrator in a public organization to have in order to drive the organization to achieve its set down goals and objectives. Outline them and explain the followings:
  - i. Organizing skill
  - ii. Planning skill **(10 Marks)**
- b. Explain organizational structures' six elements and give reasons for development of organizational structure **(10 Marks)**