



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikwe Express Way, Jabi, Abuja
Faculty of Agricultural Sciences
Department of Agricultural Economics and Extension
KM 4 Kaduna Zaria Express Way, Kaduna
2025_2 EXAMINATIONS

Course Code: ARD312
Course Title: Management of Agric. Extension Personnel
Credit Unit: 2
INSTRUCTION: Answer compulsory question 1 and any 2 questions
Time Allowed: 2 hours.

1.
 - a) Describe any five (5) principles of effective control. (10 marks)
 - b) Outline and discuss the different level of Planning as applicable to agricultural extension management. (9 marks).
 - c) Write short note on the following managerial skills required in an organization (8 marks)
 - d) Give the true definition of leading by example (3 marks)

(30 marks)
2.
 - a) Describe how management in agricultural extension can aid agricultural development. (6 marks)
 - b) Discuss any five (5) steps involved in reporting (10 marks)
 - c) Outline the core elements of the human relations theory (4 marks)

(20 marks)
3.
 - a) Enumerate the four (4) features of bureaucracy (4 marks)
 - b) Enumerate any four (4) purposes of staff appraisal (4 marks)
 - c) State any six (6) basis for departmentalization in an organization. (12 marks)

(20 marks)
4.
 - a) Explain any five (5) basic principles of supervision. (10 marks)
 - b) State the two (2) basic concepts derivable from the functional theory. (4 marks).
 - c) Explain any three (3) factors to be considered in staff recruitment. (6 marks).

(20 marks)