



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja
Dept. of Agricultural Economics and Extension, Faculty of Agricultural Sciences,
2025_2 EXAMINATIONS

Course Code: **AEM736**

Course Title: **Extension Organisation and Management**

Credit Unit: **2 Units**

Total Score: **70 Marks**

Time Allowed: **2 hours**

INSTRUCTION: Answer compulsory question 1 (30 marks) and any other 2 questions (20 marks each).

- 1a. Every organisation is charged with established functions. Discuss (5 marks)
 - b. Outline any five basic steps involved in decision making (5 marks)
 - c. Enumerate any five uses of organisational structure (5 marks)
 - d. Maslow conceptualised a hierarchy of needs arranged in order of preparatory. Explain (5 marks)
 - e. Write short notes on four types of planning exercises (6 marks)
 - f. State any four factors that can influencing effective extension management (4 marks)
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- 2a. Grouping of activities into a unit can be done following some criteria. Discuss (10 marks)
 - b. Examine the elements of personnel management in extension organisation (6 marks)
 - c. State any four key elements of a budget system (4 marks)
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- 3a. Mention and discuss the procedures involved in staff selection (10 marks)
 - b. Discuss four factors affecting decision-making process (6 marks)
 - c. Supervisors retain control of delegation through various ways. Enumerate at least four of such (4 marks)
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- 4a. Enumerate any ten principles inherent in extension supervision (10 marks)
 - b. What are the involvements of extension work that makes it an educational process (6 marks)
 - c. List any four activities involved in supervising (4 marks)