



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**University Village, Nnamdi Azikwe Express Way, Jabi, Abuja**  
**Faculty of Agricultural Sciences**  
**Department of Agricultural Economics and Extension**  
**KM 4 Kaduna Zaria Express Way, Kaduna**  
**2025\_2 EXAMINATIONS**

---

**Course Code: AEM502**

**Course Title: Extension Organisation, Management and Supervision**

**Course Unit: 2 Credits**

**Time Allowed: 2 Hours**

**Instruction: Answer 3 Questions Only. QUESTION 1 IS COMPULSORY.**

**Q1a.** Discuss three (3) of the following Process of staff recruitment:

- i- Advertisement
- ii- Short listing
- iii- Interview
- iv- Induction and orientation (4 marks each)

**Q1b.** Discuss the concept of agricultural extension organization in four points. (6 Marks)

**Q1c.** Define Agricultural Extension organization. (6 marks)

**Q1d.** Explain two (2) necessary skills a manager will acquire in extension organizations. (6 marks)

**Q2a.** Discuss the importance of pre-service training. (6 Marks)

**Q2b. i.** Describe the factors to be considered in selecting a training method. (2 marks)

**Q2b ii.** State the most commonly used training methods. (12 Marks)

**(20 marks)**

**Q3a.** Discuss the theories of learning as related to agricultural extension. (8 Marks)

**Q3b.i.** What are the approaches to training used in an agricultural extension organisation? (3 marks)

**Q3b. ii.** Discuss the training approaches used in an agricultural extension organisation? (9 marks)

**(20 marks)**

**Q4a.** Discuss theory Z with respect to management of an extension organization in four points? (6 Marks)

**Q4b.** State the roles of Village Extension Agent. (6 Marks)

**Q4c.** Discuss any four (4) of the following principles of management? (8 marks)

- i. Division of work
- ii. Authority and Responsibility
- iii. Discipline
- iv. Unity of Direction
- v. Espirit de Corps

**(20 marks)**