



NATIONAL OPEN UNIVERSITY OF NIGERIA
Department of Agricultural Economics and Extension
FACULTY OF AGRICULTURAL SCIENCES
2025_1 EXAMINATION...

Programme: Agricultural Extension and Management

Course Title: Principles of Farm Management

Course Code: AEA308

Credit Unit: 2

Total Score: 70Marks

Time Allowed: 2Hours

INSTRUCTION: Answer question one (1) Compulsory (30marks) and any other two (2) questions (20marks each).

- 1a. i. Highlight the four major types of farm records and accounts you know. (4marks)
- ii. Explain the general principles guiding the keeping of farm records and accounts. (9marks)
- b. i. Define Capital (3marks)
- ii. State at least five (5) sources of capital you know. (5marks)
- c. In a tabular form state two (2) distinctions between risk and uncertainty (4marks)
- 2a. Expatriate on the term Entrepreneur (5marks)
- b. Give any five (5) reasons why entrepreneur is separated from labour as a factor of production. (15marks)
- 3a. What do you understand by the following terms?
- i. Benefits (2marks)
- ii. Costs (2marks)
- iii. Concept of benefit–cost analysis (6marks)
- b. Discuss the two major classes of benefits and costs of agricultural projects. (10marks)
- 4a. i. What do you understand by decision making? (2.5mark).
- ii. Discuss in a sequential order the seven essential steps that must be followed when making decision in Farm Management (17.5marks).