



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, Cadastral Zone, NnamdiAzikiwe Express Way, Jabi-Abuja
FACULTY OF MANAGEMENT SCIENCES
2023 2 EXAMINATIONS

Course Code: ENT 824

Course Title Leadership and Management for entrepreneurs

Credit Unit: 2

Instructions: 1. Indicate your Matriculation Number clearly

2. Attempt Question 1 and any other two (2) questions

3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20 marks each.

4. Present all your points in coherent and orderly manner

Time Allowed: 2 Hours

1a. Write short notes on the following types of power

- i. Reward power
- ii. Expert power
- iii. Legitimate power
- iv. Coercive power

1b. In your own words, discuss what you understand by managing outward relationship

2a. Discuss self-managed groups and highlight their characteristics.

2b. With the aid of a diagram, briefly explain the roles played by the group composition.

3a. What do you understand by the term Adhere to the "100-Mile Rule"

3b. Draw a table chart explaining the five stages of group development

4a. State five functions each necessary for the following

- i. Task performance
- ii. Group maintenance

4b. State the major ways of improving group cohesiveness and explain how each work.

5a. Differentiate between Audit relationship and stabilization relationship

5b. In a tabular form, illustrate five functions of groups and how the benefit the organization directly