



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja
FACULTY OF MANAGEMENT SCIENCES
2023 2 EXAMINATIONS_

Course Code: BUS839

Course Title: Management Theory

Credit Unit: 2

Instructions:

1. Indicate your Matriculation Number clearly
2. Attempt Question 1 and any other two (2) questions
3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each
4. Present all your points in coherent and orderly manner

Time Allowed: 2 Hours

Question One

State the difference between vertical dimension of managerial jobs and horizontal dimension of managerial jobs with their differences in types .(30 marks)

Question Two

Manager and Leader Controversy can be viewed from many angles. In brief, discuss their difference under the following;(20 marks)

- i. Relations with others
- ii. Attitude towards self

Question Three

In the 1920s, management writers started to question the classical approach to management and changed their focus from the job itself to the people who perform the job. Briefly discuss the contribution of Mary Parker Follet and Hago Munsterberg.(20 marks)

Question Four

Emerson worked mainly without contact with other pioneers of scientific management and emphasized the "great productivity of correct organisations". List and explain 10 Emerson principles of efficiency.

20 Marks

Question Five

Briefly distinguish between the following terms

- i. Planning and Organizing
- ii. Leading and Controlling

20 Marks