



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**2023 2 EXAMINATIONS**

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**Course Code: BUS714**

**Course Title: Principles of Management**

**Credit Unit: 2**

**Instructions:** 1. Indicate your Matriculation Number clearly  
2. Attempt Question 1 and any other two (2) questions  
3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each  
4. Present all your points in coherent and orderly manner

**Time Allowed: 2 Hours**

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| 1a) Summarize Fayol's General Principles of Management.                    | 20 Marks |
| 1b) Highlights six (6) Characteristics of Management Principles.           | 10 Marks |
| 2a) Explain the distinction between Primary and Secondary Organizations.   | 10 Marks |
| 2b) Discuss core facts that are common to all organizations.               | 10 Marks |
| 3a) Explain the concept of Organizational design and its core elements.    | 10 Marks |
| 3b) Analyze the Contingency Factors that influence the Structure Decision. | 10 Marks |
| 4a) Account for variables that underlines structures designed by managers. | 10 Marks |
| 4b) What are the sources of Leadership power.                              | 10 Marks |
| 5a) Explain the characteristics of Trait Theory of Leadership.             | 10 Marks |
| 5b) Discuss the assumptions of Situational Approach to Leadership.         | 10 Marks |