

**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi-Abuja  
**FACULTY OF MANAGEMENT SCIENCES**  
**2023\_1 POP EXAMINATION.**

**Course Code: BUS839**

**Course Title: Management Theory**

**Credit Unit: 2**

**Instructions:**

- 1. Indicate your Matriculation Number clearly**
- 2. Attempt Question 1 and any other two (2) questions**
- 3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each**
- 4. Present all your points in coherent and orderly manner**

**Time Allowed: 2 Hours**

**Question One**

- With precision and clarity, define the term Management.
- There are external forces that frequently create a need for change in an organization, state any 10 Ten. **30 Marks**

**Question Two**

Weber approached bureaucracy from ideal perspective. Define the term Bureaucracy and identify 5 elements of bureaucracy by Max Weber. **20 Marks**

**Question Three**

Robert, L. Katz (1974) identifies three essential management skills: technical, human, and concept. Discuss. **20 Marks**

**Question Four**

Controlling is the process of regulating organizational activities so that actual performance conforms to expected organizational standards and goals. Identify the significance of control process and the purpose of control. **20 Marks**

**Question Five**

Manager and Leader Controversy can be viewed from many angles. In brief, discuss their difference under the following;

- Attitudes Toward Goals
- Conceptions of Work **20 Marks**