



NATIONAL OPEN UNIVERSITY OF NIGERIA
Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi - Abuja
FACULTY OF MANAGEMENT SCIENCES
2023_1 POP EXAMINATION.

COURSE CODE: BUS727

COURSE TITLE: ORGANIZATIONAL BEHAVIOUR SET1

CREDIT UNIT: 2

INSTRUCTION: 1. Indicate your Matriculation Number clearly
2. Attempt Question 1 and any other two (2) questions
3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20marks each
4. Present all your points in a coherent and orderly Manner

TIME ALLOWED: 2½ Hours

EXAMINATION QUESTIONS

1. In business, there are several forms of business ownership which vary by jurisdiction.
 - a. List and explain the **NINE (9)** Boulding's Typology levels (30 Marks)

2. Explain the below Freudian Psychoanalytic Model in details
 - a. Existentialistic Model (5 Marks)
 - b. The Ego and (5 Marks)
 - c. The Super Ego. (5 Marks)
 - d. The I.D. (5 Marks)

3. Howe goals are set is as important as the goal itself. Thus, it is important that goals meet specific criteria that can be used to ease them. One way of doing this is to use the SMART technique as a way of evaluating the goal. Discuss extensively the SMART concept (20 Marks)

4. Briefly explain the following concepts
 - a. Total Quality Management (5 Marks)
 - b. Setting Goals (5 Marks)
 - c. Objective Knowledge (5 Marks)
 - d. Self-Development (5 Marks)

5. A. Discuss the functions of Informal Organisation (10 Marks)
B. List Five (5) Advantages and Disadvantages of Informal Organisation (10 Marks)