

Referent power

[BUS322] When an employee is stubborn and uncooperative when change is introduced, he/she is responding to change in a _____ manner

Negative

[BUS322] Which word best describes a leader's influence potential?

Power

[BUS322] What is the first step in the perception process?

Attention

[BUS322] _____ is a particular type of power which has its origin in the position that a leader occupies.

Legitimate power

[BUS322] Which of the following is not a power bloc?

None of the listed

[BUS322] When a person's outcome is directly proportional to the effort and costs invested, it is called _____?

Distributive justice

[BUS322] At what stage does a child derive pleasure around the region of the mouth?

Oral stage

[BUS322] _____ is the importance attached to a profession based on the quality and length of training required of such occupation

Occupational prestige

[BUS322] Who argued that personality is made up of three units?

Sigmund Freud

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