

PCR276

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1. Greater understanding of \_\_\_\_\_ allows us to have more accurate perception of others

Them

Targets

--->> Self

Context

2. The \_\_\_\_\_ principle is that situation that influence the behaviour of an individual, but does not necessarily affect his disposition

Neutral

Utopian

Isolation

--->> Discounting

3. Conflict occurs when people have perceptions and values that are \_\_\_\_\_

--->> Contradictory

Subjective

Objective

Perfect

4. Whenever perceivers receive an information overload, they strive to \_\_\_\_\_ them for better understanding

Redistribute

Amplify

Reorder

--->> Simplify

5. One of the most fundamental determinants to peoples predisposition to respond is

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Education

Religion

Politics

--->> Attitude

6. A theory is a set of interrelated \_\_\_\_\_ that organises and explains a set of observed phenomena

Concept

--->> Propositions

Hypothesis

Framework

7. One of the the major characteristic of the perceiver is \_\_\_\_\_ with the target

Aggression

--->> Familiarity

Conflict

Interaction

8. The strategy of bringing a conflict to an abrupt end is called conflict \_\_\_\_\_

Restoration

Transformation

Resolution

--->> Termination

9. Perceptual \_\_\_\_\_ occurs because the perceiver cannot absolve everything that he/she observes about an individual or group of people

--->> Selection

Identity

Resolution

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10. The attitude of a person is made up of \_\_\_\_\_, evaluation and a behavioral predisposition

--->> Cognition

Regulation

Evaluation

Articulation

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