

MKT108

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1. Every move a marketer makes is affected by and has some effects on his _____

Production activities

Target markets

Natural environment

--->> Marketinf environment

2. An organization is said to face full-demand when it is plesaed with its _____

Quality of products

Prices of the products

--->> Amount of business

Middlemen

3. A _____ is the set of actual and potential buyers of a product

Marketer

Seller

--->> Market

Marketing

4. When a situation of no demand exists, the target consumers are _____

--->> Indifferent to the product

Indifferent to the prices

Indifferent to the quality

Indifferent to packages

5. Marketing is made up of a number of activities known as _____

Primary function

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Secondary function

Management function

6. Marketing functions are often performed by the ____

Prospective buyers

Potential buyers

--->> Middlemen

Advertisers

7. Auxillary function of marketing includes the following except one

Market Information

--->> Transportation

Risk bearing

Marketing finance

8. Marketing manager _____ demand for the company's product

Compelled

Advertised

Forced

--->> Stimulate

9. Merchandising function of marketing include the followings except _____

--->> Storage

Selling

Buying and assembling

Standardization and grading

10. A market is said to be in a state of negative demand if a major part of the market

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--->> Dislikes the product

Over-concentrated

Attracts less buyers

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