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| 1. One way to identify the presence of value advertisers seek is by                            |
|--|
| testing copy   |
| 2. Classification of adverts by target audience is strongly tied to                            |
| purpose of the advert  |
| 3. Research must satisfy the following criteria except   |
| tangibility  |
| 4. Elements of creative mix include the following except                                       |
| evaluation concept   |
| 5. the presentation and appearance of the advert copy is known as                              |
| creative concept   |
| 6. One of these is not a step in conducting advertising research                               |
| prognosis evaluation   |
| 7. The accuracy of findings in advertising research can be achieved through                    |
| validity   |
| 8. Formal research can be conducted through  |
| A and B  |
| 9. Since advertising is not done haphazardly, it requires a team of                            |
| professionals  |
| 10. Advertising research helps to identify the following information about the audience except |
| Anatomy  |

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