

(units) = $\text{Beginning inventory (material)} + \text{Desired ending inventory (material)} - \text{Beginning inventory (material)}$
Budgeted usage

[ENT303] This channel of distribution for industrial goods is mostly adopted by manufacturers which wish to maintain control over their products.

[ENT303] $\text{Quantity-Off Offers}$ is offering more quantity of the same product at no extra cost or with a very nominal increase in the price of the larger quantity packs

[ENT303] A promotional strategy aims at accomplishing the promotion objectives in the allocated funds and within a scheduled period of time.

[ENT303] Activity ratios assess the efficiency of operations of a business.

[ENT303] Cash discounts are price reductions based on promptness of payment.

[ENT303] Values used in calculating financial ratios are taken from from all of the following sources except:
profit statement

[ENT303] Personal selling and after sales service are generally more important for industrial products.

[ENT303] Software is a set of instructions that tells the hardware what to do.

[ENT303] Product Levels can be classified to include all of the following except:
The health Benefits

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