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Communicating the strategic vision in tiny, unexciting terms that arouse organization wide commitment.

[BUS428] The Dimensions of Strategic Decisions exclude  $\tilde{A}$ ¢ $\hat{a}$ ,  $-\hat{A}$ ! $\tilde{A}$ ¢ $\hat{A}$ ¢ $\hat{A}$ 0,  $-\hat{A}$ ! $\tilde{A}$ ¢ $\hat{A}$ 0,  $-\hat{A}$ 1 $\tilde{A}$ 1 $\tilde{A}$ 0,  $-\hat{A}$ 1 $\tilde{A}$ 1 $\tilde{A}$ 0,  $-\hat{A}$ 1 $\tilde{A}$ 1 $\tilde{A}$ 1 $\tilde{A}$ 0,  $-\hat{A}$ 1 $\tilde{$ 

Strategic Issues RequireMiddle-Management Decisions

[BUS428] One of the underlisted is an exceptional major benefits of strategic management.

In a short period of time strategic management helps organisation to evolve certain core competencies and competitive advantages that assist in its fight for survival and growth.

[BUS428] Analysis of industries and market ended in a situation in which competitors adopted a  $\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{$ 

[BUS428] A triggering event is something that stimulates a change in strategy .Some of the possible triggering events exclude  $\tilde{A}$  ¢ $\hat{a}$ ,  $-\hat{A}$   $\hat{A}$  can age ment  $\hat{A}$  ¢ $\hat{a}$ ,  $-\hat{a}$  a, ¢s recognition of a distribution gap

[BUS428] Policy is concerned with both thought and actions while strategy is concerned mostly with ââ,¬Â¦Ã¢â,¬Â¦Ã¢â,¬Â¦Ã¢â,¬Â¦Ã¢â,¬Â¦Ã¢â,¬Â¦Ã¢â,¬Â¦Ã.... action

[BUS428] A company's strategy is typically a blend of (1) proactive actions on the part of managers to improve the company's market position and financial performance and (2) as needed reactions to

[BUS428] Corporate planning was a product of the  $\tilde{A}\phi\hat{a}, \neg\hat{A}|\tilde{A}\phi\hat{a}, \neg\hat{A}|\tilde{A}\phi\hat$ 

[BUS428] The mission or purpose of an organization is the general framework within which management  $\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}|\tilde{A}\phi\hat{a},\neg\hat{A}\phi|\tilde{A}\phi\hat{a},\neg\hat{A}\phi|\tilde{A}\phi\hat{a},\neg\hat{A}\phi|\tilde{A}\phi\hat{a},\neg\hat{A}\phi|\tilde{A}\phi|\tilde{A}\phi|\tilde{A}\phi|\tilde{A}\phi|\tilde{A}\phi|\tilde{A}\phi|$ 

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