



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**PLOT 91, CADASTRAL ZONE, NNAMDI AZIKWE EXPRESS WAY, JABI – ABUJA**

**FACULTY OF MANAGEMENT SCIENCES**  
**DEPARTMENT OF ADMINISTRATION**

**EXAMINATION 2018**

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**COURSE CODE: MBA 814**

**COURSE TITLE: INTRODUCTION TO MANAGEMENT**

**CREDIT UNIT: 3**

**TIME ALLOWED: 2½ HOURS**

**INSTRUCTIONS: Attempt compulsory question 1 and any three other questions making a total of four questions. The compulsory question carries 25 marks. All the other questions carry 15 marks each**

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| 1a What is Organizing?  | 5 marks  |
| b. Explain why the function Organizing is important in an organization?                                 | 10 marks |
| c. All the other management functions depend on the Planning function. Discuss.                         | 10 marks |
| 2.a Discuss the core values of management as a discipline.  | 9 marks  |
| b. What are the characteristics of management that make it an art?                                      | 6 marks  |
| 3 a Which of the three types of objectives is the best?   | 12 marks |
| b. Why are the human and design skills important to all levels of managers?                             | 3 marks  |
| 4. Describe departmentalization by enterprise function and explain five of its advantages.              | 15 marks |
| 5.a Why do some managers fail to delegate responsibility and authority to their subordinates?           | 5 marks  |
| b. Describe five types of training available to managers for effective management of their departments. | 10 marks |

- 6.a Nigeria is currently facing dwindling resources, what are your recommendations for the President? 10 marks
- b. Why is centralization of authority adopted by some managers? 5 marks