

NATIONAL OPEN UNIVERSITY OF NIGERIA
91, CADASTRAL ZONE, UNIVERSITY VILLAGE, JABI, ABUJA
FACULTY OF MANAGEMENT SCIENCES
JANUARY/FEBRUARY 2018 EXAMINATION
EXAM QUESTION

COURSE CODE: ENT 410

CREDIT UNIT: 2

COURSE TITLE: CORPORATE DEVELOPMENT: MERGERS AND ACQUISITIONS

TIME ALLOWED: 2 HOURS

Instructions: 1. Attempt question Number one (1) and any other two (2).

2. Question number 1 is Compulsory and carries 30 marks,

while the other questions carry 20 marks each.

3. Present all your points in coherent and orderly manner.

1a) Discuss Corporate Development?

b). Highlight the procedures for forming a Corporation in Nigeria?

c) Explain the key company initiatives for Corporate Development. (30 marks)

2a) Explain the Procedure for Mergers in Nigeria.

b) What do you understand by the Twin Issue of Due Diligence and Valuation?

c) What are the post-closing tasks in acquisition? (20 marks)

3a) What is strategy?

b) Discuss the benefits of Corporate Strategy. (20 marks)

4) Write all you understand by Corporate versus Competitive Strategy. (20 marks)

5) Illustratively discuss Acquisition Strategy in Nigeria. (20 marks)