



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, CADASTRAL ZONE, NNAMDI AZIKIWE EXPRESSWAY, JABI, ABUJA
FACULTY OF MANAGEMENT SCIENCES
JANUARY 2018 EXAMINATION
EXAMINATION QUESTIONS

Course Code: ENT 301

Credit Unit: 2

Course Title: SOCIOLOGY OF ENTREPRENEURSHIP

Time Allowed: 2^{1/2} Hours

- Instructions:**
- 1. Attempt question number one (1) and any other (2) questions.**
 - 2. Question number 1 carries 30 marks, while the other questions carry 20 marks each.**
 - 3. Present all your points in coherent and orderly manner**

Question 1

- a. Discuss how genetics and environmental inheritance influence children ethics to become entrepreneurs. (10 marks)
- b. Entrepreneurial ethics are central to success of an entrepreneur. How can an entrepreneur achieve this? (10 marks)
- c. How do children inherit parental characteristics in entrepreneurship? (10 marks)

Question 2

- a. Smith in 1967 opined that there are two major types of entrepreneurs. Identify and discuss them. (10 marks)
- b. The social profile of the entrepreneurship is bordered on;
 - Early views
 - Contemporary viewsExplain them in details (10 marks)

Question 3

- a. Identify and discuss the personality traits of the entrepreneurs. (10 marks)
- b. State the determinants of Entrepreneurial Personality. (10 marks)

Question 4

- a. Discuss the Influence of Role and the social class (20 marks)

Question 5

Write short notes on any two (2) of the following;

- Classical Theory (10 marks)
- Neo-classical Theory (10 marks)
- Austrian Market process(AMP) (10 marks)