



National Open University of Nigeria
Plot 91 Cadastral Zone, Nnamdi Azikiwe Express Way
Jabi, Abuja

Faculty of Education
January/February 2018 Examinations

Course Code: EDA825

Course Title: Managerial Psychology

Time Allowed: 2 Hours..

Instruction: Answer Question 1 and any other two questions.

- 1a. Define the term 'Organization' (5 marks).
- b. Describe the four types of organizations that exist (10 marks).
- c. Discuss in detail what is meant by 'Organizational behaviour'. (15 marks).
- 2a. Explain the term 'Organizational Conflict' in Nigerian Educational system (5 marks).
- b. Explain the sources of conflict in a Nigerian organization. (15 marks).
- 3a. What are Organizational goals? (5 marks).
- b. Describe how organizational goal content and goal commitment facilitate the performance of employees. (8 marks).
- c. How can a manager foster employees' goal commitment? (7 marks)
- 4a. Define the term 'Change' within the context of an organization (5 marks).
- b. Distinguish between different categories of change in an organization. (8marks).
- c. Describe the systems approach to management. (7 marks)

