



**NATIONAL OPEN UNIVERSITY OF NIGERIA  
FACULTY OF AGRICULTURAL SCIENCES  
SECOND SEMESTER EXAMINATION  
JANUARY/FEBRUARY, 2018**

**Programme: Agricultural Extension and Management**

**Course Title: Agricultural Business Management**

**Course Code: AEM 509**

**Credit Unit: 3**

**Total Score: 70 Marks**

**Time Allowed: 3 Hours**

**INSTRUCTION:**

**Answer Compulsory question 1 (30 marks) and any 4 questions (10 marks each)**

1. Conceptualize the term Agricultural Business **10 marks**
  - a. Discuss the three types of sectors prevalent in an agricultural business organization. **20 marks**
2. Explain the five functions of agricultural business management as postulated by Dressler and Obong. **10 marks**
3. Explain the characteristics that guide farm managers in taking quality decisions targeted towards productivity. **6 marks**
  - a. List 5 basic factors that influences a manager to organize individual Proprietorship, internship or cooperation **4 marks**
4. Write short notes on any two headings
  - i. The sole partnership **5 marks**
  - ii. Partnership in agriculture **5 marks**
  - iii. Company farming **5 marks**
  - iv. Agricultural business cooperating **5 marks**
5. List and discuss in details the different types of enterprise selection using an agricultural product as an example. **10 marks**
6. Write short notes on these headings
  - i. Principles of diminishing returns **5 marks**
  - ii. Opportunity cost principles **5 marks**
  - iii. **5 marks**
7. Briefly discuss the legitimized business organizations that the Corporate Affairs Commission approved in Nigeria **5 marks**
  - a. State any five taxes payable to the States and Local Government Areas **5 marks**