



NATIONAL OPEN UNIVERSITY OF NIGERIA
Plot 91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi - Abuja
FACULTY OF MANAGEMENT SCIENCES
2021_2 EXAMINATION

COURSE CODE: MBA 827

COURSE TITLE: ADVANCED ORGANISATIONAL BEHAVIOUR

CREDIT UNIT: 3

INSTRUCTION: 1. Indicate your Matriculation Number clearly

- 2. Attempt question one (1) and any other three (3) questions; four questions in all**
- 3. Question one (1) is compulsory and carries 25 marks, while the other questions carry 15 marks each.**
- 4. Present all your points in a coherent and orderly Manner**

TIME ALLOWED: 2½ Hours

1a. With the aid of a diagram, discuss four major influences on the understanding of behaviour in organizations and their impact on management of organizational operations. **(10marks)**

1b. Differentiate between attitudes and beliefs and discuss two important issues relating to the nature of attitudes. **(8 marks)**

1c. Explain the stages involved in cyclical nature of learning cycle **(7marks)**

2a. Discuss the six considerations according to Mullins (2000) that are important towards understanding the perceptual process in human beings. **(12marks)**

2b. Examine the three basic principles involved in organization and arrangement of stimuli. **(3marks)**

3a. Describe the four main features that can give rise to perceptual problems, when dealing with other people. **(8marks)**

3b. Identify and explain seven different ways through which operations of an organization can be organized **(7marks)**

4a. Explain the Nomothetic approach to the Study of Personality and discuss the two main theories discussed under this approach **(8marks)**

4b. Explain seven of the many potential sources of conflict arising from organisations structure **(7marks)**

5a. Discuss the five main approaches to Motivation at Work and briefly assess Maslow's Theory of Motivation **(11marks)**

5b. Examine the Application of Learning Theory to Study Skills and work places **(4marks)**