



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, CADASTRAL ZONE, UNIVERSITY VILLAGE, JABI, ABUJA
FACULTY OF MANAGEMENT SCIENCES
2021_2 EXAMINATION 45678

COURSE CODE: CRD 307

CREDIT UNIT: 3

COURSE TITLE: PRODUCER COOPERATIVE

TIME ALLOWED: 3 HOURS

- INSTRUCTIONS:**
- 1. Indicate your Matriculation Number clearly**
 - 2. Attempt Question one (1) & any other three (3) questions.**
 - 3. Question (1) is compulsory and carries 25marks, while the other questions carry 15 Marks each with Total of 70 Marks**
 - 4. Present all your points in coherent and orderly Manner**

QUESTION 1: A. Define what recycling cooperative stand for and give your opinion on how it can be adopted and sustain in Nigeria. *[15 Marks]*

B. Explain in detail what workers cooperative is all about. *[10 Marks]*

QUESTION 2:

In most producers cooperative, especially the industrial producers cooperative, a small percentage of labour is made of non-members and this small percentage consist mostly of non-skilled workers, casual labourers etc. In this instance, it is the managers duty to make sure, that non-member staffs fare are taken care of in terms of appropriate remuneration, promotions, education, interactions with members outside the office or work hours etc., to make them relate well with the management and the members as a whole. In this regard, explain how good Relationship can exist between the Staff and Producers Cooperative Members. *[15 Marks]*

QUESTION 3: Registrar of cooperative society is very key and sensitive position that needed to be occupy by anybody that has vast experience in cooperative business activities. And the powers of the Registrar are almost the same throughout all states in Nigeria. As such, briefly explain, the powers given to the Registrar of the Cooperative Societies (or equivalent) by law Nigeria. *[15 marks]*

QUESTION 4: Briefly explain the following Statistical means of sourcing data for producer cooperative society

- Questionnaire design *[5 Marks]*
- Interviewing *[5 Marks]*
- Experimentation *[5 Marks]*

QUESTION 5: With current situation in Nigeria today, cooperative society find it difficult to achieve their objectives and goals as a result of internal and external factors. In this this regard highlight major factors that militate against the development and management of producers' cooperative in Nigeria *[15 marks]*

QUESTION 6: Explain the concept of Marketing and its components in respect to producer cooperative society. *[15 Marks]*