



NATIONAL OPEN UNIVERSITY OF NIGERIA
University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja
Faculty of Agricultural Sciences, Dept. of Agricultural Economics and Extension,
PoP Examination Questions, 2021 Academic Session

Course Title: ARD 510

Course Code: PSYCHOLOGY FOR EXTENSION PERSONNEL

Credit Unit: 2 Units

Total Score: 70 Marks

Time Allowed: 2 Hrs

INSTRUCTION: Answer 3 Questions Only.

QUESTION ONE

- a. Briefly explain the following three (3) factors affecting intelligence development;
- (i) Heredity **(3 marks)**
 - (ii) Personality **(3 marks)**
 - (iii) Cultural differences. **(3 marks)** **Total marks for Question One = 9 marks**
- b. A teacher performs a number of functions in the school to facilitate effective teaching learning process. Outline any six (6) functions of a good teacher. (6 mks)
- c. Explain Phallic stage in the context of child development. **(5 marks)**
- d. Explain briefly the two forms of mental discipline. **(4 marks)**

QUESTION TWO

- a. Define intelligence in relation to psychology of extension worker and farmers. **(4 mks)**
- b. Discuss the following causes of individual differences in the context of psychology;
- (i) Social Background **(4 marks)**
 - (ii) Economic Background **(4 marks)**
 - (iii) Political Background. **(4 marks)**
- c. Briefly explain the following types of intelligence that are important for human development :
- (i) Mechanical Intelligence **(4 marks)**
 - (ii) Social Intelligence **(3 marks)**

QUESTION THREE

- a. Discuss the following types of defense mechanism in human behavior;
 - (i) boasting, (4 marks)
 - (ii) belittling oneself. (4 marks)
- b. Describe the following two classes of motivation;
 - (i) Drives (3 marks)
 - (ii) Incentives (4 marks)
- c. Briefly explain the importance of emotion to extension education. (8 marks)

QUESTION FOUR

- a. Explain the Implications of Individual Differences to Extension Personnel (4mks)
- b. Briefly Discuss any five (5) various Causes of Fear and Anxiety in extension education (10 marks)
- c. Briefly explain the three (3) Consequences on Behaviour: (9 marks)