



**NATIONAL OPEN UNIVERSITY OF NIGERIA
FACULTY OF AGRICULTURAL SCIENCES
DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION
KM. 4 KADUNA-ZARIA EXPRESS WAY
POP EXAMINATION 2021¹²³⁴⁵**

Course Code: AEM 736
Course Title: Extension Organisation and Management.
Credit Unit: 2
Exam Question: POP 2021_2
Total Score: 70 Marks
Instruction: Answer any 3 questions only.
Time Allowed: Two hours.

- 1a. Discuss any five types of organizational structure (10 marks).
- b. Enumerate any five benefits of training in an extension organization (10 marks).
- c. State the implication of the fusion theory (4 marks).

- 2a. Describe the four major types of planning in an extension organization (10 marks).
- b. Explain Maslow's theory of human needs and motives in hierarchical order (10 marks).
- c. List any three sequence of activities involved in controlling (3 marks).

- 3a. Why do we recruit extension agents in an extension organization (10 marks).
- b. Enumerate the roles of subject matter specialists in an extension organization (10 marks).
- c. Outline any three stages of manpower planning (3 marks).

- 4a. Briefly discuss any five procedures involved in staff selection (10 marks).
- b. Describe any ten (10) methods for achieving coordination (10 marks).
- c. Mention any three concepts associated with delegation of authority (3 marks).