



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
**UNIVERSITY VILLAGE, PLOT 91, CADASTRAL ZONE, NNAMDI Azikiwe**  
**EXPRESSWAY, JABI- ABUJA**  
**FACULTY OF EDUCATION**

**Programme: B.Sc. (Ed) Business Education**

**Course code: VTE 414**

**Course Title: Vocational Guidance**

**Time Allowed: 2hours Instruction:     *Answer question 1 and any other two questions.***

1. (a) Explain five (5) factors influencing students' vocational guidance.(10marks)  
(b) Explain the concept psychological test (10marks)  
(c) Discuss four (4) reasons why aptitude tests are used by counsellor (10 marks)
2. (a) Psychoanalysis theory was criticized by some psychologists on the ground that it is a deterministic rigid, inflexible close system of human nature yet it has contributed a lot. Analyze four (4) contributions of Freud's psychoanalysis (10marks)  
(b) Discuss five (5) objectives of Counselling Association of Nigeria (CAN) (10 marks)
3. (a) Enumerate two (2) processes of choosing a vocation ( 10 marks)  
(b) Explain why the Federal government of Nigeria appointed career officers and counsellors in schools ( 10 marks)
4. (a) Discuss four (4) limitations of Parson's trait and factor theory ( 10 marks)  
(b) Write short notes on the following defence mechanisms
  - i. Sublimation
  - ii. Projection
  - iii. Regression
  - iv. Reaction formation
  - v. Displacement ( 10 marks)

**TOTAL = 70 marks**