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FACULTY OF SOCIAL SCIENCES

**Course Title: HOSPITALITY AND TOURISM MANAGEMENT** Course Code: TSM 348 Course Unit: 2 Time Allowed: 2: 00hrs **Instruction: Answer any three (3) Questions (All questions carry equal marks of 23.3).** 

Question 1

1a. Briefly explain the term 'Hospitality and Travel Industry'. 3.3 marks

1b. Explain with examples five (5) parts which 'Map' have helped in reading them. 20 marks

Question 2

- 2a. Briefly explain the term 'Geography'. 3.3 marks
- 2b. Highlight three (3) fundamentals of geography. 6 marks
- 2c. Outline seven (7) functions of the Organization for Economic Co-operation and Development. **14 marks**

Question 3

- 3a. Explain the term 'ticketing' in relation to travel industry. 10.3 marks
- 3b. Explain five (5) sales tools and programmes used by the travel industry. 10 marks
- 3c. Outline three (3) segments of cruise industry. 3 marks

Question 4

- 4a. Outline three functions of Property Management system.3.3 marks
- 4b. Explain with examples two 'Airline Computer Systems'. 10 marks
- 4c. Mention five (5) functions of travel agents/agencies 10 marks

Question 5

5a. Outline four (4) features of Marketing Planning. 8 marks

5b. Classify Hotels according to locations, price and type of services.10 marks

5c. Define Franchising. 2.3 marks

5d. Outline three (3) benefits of Franchising. 3 marks