



**NATIONAL OPEN UNIVERSITY OF NIGERIA**  
Plot 91, Cadastral Zone, Nnamdi Azikwe Express Way, Jabi, Abuja  
**Faculty of Education**  
**2020\_1**

**COURSE CODE: EDA825**

**COURSE TITLE: MANAGERIAL PSYCHOLOGY**

**CREDIT UNIT: 2**

**TIME ALLOWED: 2 HOURS**

**INSTRUCTIONS: Answer question number 1 and any other 2 questions**

1. List and Discuss the different approaches to the management of staff in a school organization (30 Marks)
  
- 2a). Define the concept of values in an organization. (10 Marks)
  
- b) Define and explain the term *planning* in an organization (10 marks)
  
- 3a). Discuss the effect of the traditional management leadership style in an organization.(10 Marks)
- b). Define the concept change distinguishing between the different categories of change (10 Marks)
  
- 4). Discuss the Functions of a Leader (20 Marks)