



NATIONAL OPEN UNIVERSITY OF NIGERIA

University Village, Nnamdi Azikiwe Expressway, Plot 91, Cadastral Zone, Jabi, Abuja

Faculty of Agricultural Sciences, Dept. of Agricultural Economics and Extension,

PoP Examination, SEPTEMBER, 2020_1

COURSE CODE: ARD 312
COURSE TITLE: Management of Agric. Extension Personnel
Credit Unit: 2
Total Score: 70 marks
INSTRUCTION: Answer compulsory question 1 (25 marks) and any 3 questions (15 marks each).
Time Allowed: 2 hours.

- 1a. Discuss any five conditions for effective extension management (10 marks).
- b. Why is it interesting to define management as a programme (5marks).
- c. Describe the three roles of management in agricultural extension (6 marks).
- d. What do you understand by the term management (4marks).

- 2a. Describe any five basic concepts derivable from the functional theory (10marks).
- b. State any five management functions of staffing (5 arks).

- 3a. Explain any five principal purposes of agricultural extension management theories (10 marks).
- b. What is leadership by example (5 marks).

- 4a. Discuss the conditions suggested by the social process theory for ensuring a perfect harmony in an organization (10 marks).
- b. State the basic functions of management (5 marks).

- 5a. State the five assumptions of theory X and Y. (10 marks)
- b. Indicate any five essence of organising (5 marks).

- 6a. Discuss any five core competencies required in agricultural extension management (10 marks).
- b. Enumerate any five personnel management processes (5 marks).