



**NATIONAL OPEN UNIVERSITY OF NIGERIA
FACULTY OF AGRICULTURAL SCIENCES
DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION
KM. 4 KADUNA-ZARIA EXPRESS WAY
2020_2 EXAMINATION**

Course Code: AEM 736

Course Title: Extension Organization and Management.

Credit Unit: 2

Total Score: 70 Marks

Instruction: Answer compulsory question 1 (25 marks) and any other 3 question 15marks each

Time Allowed: Two hours.

- 1a. every organization is charged with established functions; discuss any five of Such functions (5 marks).
- b. State the basic principles underlying the Functional Theory (5 marks).
- c. Outline the basic steps in decision making (5 marks).
- d. Enumerate the basic assumptions of Theory Z (5 marks).
- e. What must you take into account while designing an organogram (5 marks).
- 2a. Explain any five principles of extension organization management (10 marks).
- b. Identify any five activities involved in supervising (5 marks).
- 3a. Describe the useful processes that aid effective decision making in extension Organization (9 marks).
- b. Examine any four features of the Human Relations Theory (6 marks).
- 4a. Define personnel management in five different ways (10 marks).
- b. Mention any five problems of extension training in Nigeria (5 marks).
- 5a. Discuss five procedures involved in staff selection (10 marks).
- b. Outline any five ways by which supervisors retain control of delegation in Extension organization (5 marks).
- 6a. Describe the implications of Maslow's Theory to extension managers (9 marks).
- b. State any four principles of coordination (6 marks).