



**NATIONAL OPEN UNIVERSITY OF NIGERIA
FACULTY OF AGRICULTURAL SCIENCES
DEPARTMENT OF AGRICULTURAL ECONOMICS AND EXTENSION
KM. 4 KADUNA-ZARIA EXPRESS WAY**

Course Code: AEM 715
Course Title: Management of Agricultural Extension Personnel.
Credit Unit: 2
Exam Question: POP 2021
Total Score: 70 Marks
Instruction: Answer any 3 questions only.
Time Allowed: Two hours.

- 1a. Define the word administration in any five different ways (10 marks).
- b. Discuss the five principles of agricultural extension (10 marks).
- c. Outline any four major steps involved in planning (4 marks).
- 2a. Describe any five factors affecting span of control (10 marks).
- b. Explain any five processes of staff selection (10 marks).
- c. List any three benefits of extension training (3 marks).
- 3a. Discuss any five major criteria for departmentalization (10 marks).
- b. State any five uses of organizational structure (10 marks).
- c. Mention any three activities involved in control (3 marks).
- 4a. Enumerate any ten (10) possible methods of achieving coordination (10 marks).
- b. Describe the four methods of ensuring effective staff appraisal (10 marks).
- c. Highlight any three philosophies of agricultural extension administration (3 marks).